|  |  |  |
| --- | --- | --- |
| Dosen |  :  |  Ishak Kholil |
| Matakuliah |  :  |  MANAJEMEN HUBUNGAN PELANGGAN   |
| SKS |  :  |  3 |
| Kelas |  :  |  11.7A.01 |
| Jumlah Mahasiswa |  :  |  38 |

| **Pertemuan** | **Ruangan** | **Tanggal** | **Bahan Kajian** | **Berita Acara Pengajaran** | **Kehadiran** |
| --- | --- | --- | --- | --- | --- |
| **01** | 401-a6 | 21 Maret 2025 | Manajemen Hubungan Pelanggan | Pertemuan Ke 1 Dilakukan Secara hybrid Dihadiri 30 Mahasiswa  | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:30:40Keluar: 19:28:21 |
| **02** | 401-a6 | 11 April 2025 | Tujuh Fungsi CRM dan Implementasinya | Pertemuan Ke 2 Dilakukan Secara hybrid Dihadiri 30 Mahasiswa | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:33:12Keluar: 19:25:11 |
| **03** | 401-a6 | 25 April 2025 | Customer Database Pada CRM | Pertemuan Ke 3 Dilakukan Secara hybrid Dihadiri 30 Mahasiswa | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:31:40Keluar: 19:27:17 |
| **04** | 401-a6 | 29 April 2025 | Mengenal Empat Tipe CRM | Pertemuan Ke 4 Dilakukan Secara hybrid Dihadiri 30 Mahasiswa | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:35:09Keluar: 1926:40 |
| **05** | 401-a6 |  2 Mei 2025 | Penggunaan Teknologi Informasi Pada CRM | Pertemuan Ke 5 Dilakukan Secara hybrid t Dihadiri 30 Mahasiswa | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:33:01Keluar: 19:24:43 |
| **06** | 401-a6 | 6 Mei 2025 | Mengenal Social CRM | Pertemuan Ke 6 Dilakukan Secara hybrid Dihadiri 30 Mahasiswa | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:37:33Keluar: 19:34:11 |
| **07** | 401-a6 | 9 Mei 2025 | QUIZ PRA UTS | Pertemuan Ke 7 Dilakukan Secara hybrid Dihadiri 30 Mahasiswa | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:32:50Keluar: 19:28:32 |
| **08** | 401-a6 | 16 Mei 2025 | (UTS) | Ujian Tengah Semester | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:35:22Keluar: 19:30:06 |
| **09** | 401-a6 | 23 Mei 2025 | CRM Dan Implementasi E-Government | Pertemuan Ke 9 Dilakukan Secara hybrid Dihadiri 30 Mahasiswa | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:30:45Keluar: 19:35:22 |
| **10** | 401-a6 | 4 Juni 2025 | Implementasi Aplikasi CRM dari Odoo | Pertemuan Ke 10 Dilakukan Secara hybrid Dihadiri 30 Mahasiswa | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:32:01Keluar: 19:28:30 |
| **11** | 401-a6 | 13 Juni 2024 | Presentasi Project CRM Kel 1 | Pertemuan Ke 11 Presentasi Kelompok Dilakukan Secara hybrid | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:31:02Keluar: 19:26:22 |
| **12** | 401-a6 | 18 Juni 2025 | Presentasi Project CRM Kel 2 | Pertemuan Ke 12 Presentasi Kelompok Dilakukan Secara hybrid | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:30:44Keluar: 19:31:04 |
| **13** | 401-a6 | 20 Juni 2025 | Presentasi Project CRM Kel 3 | Pertemuan Ke 13 Presentasi Kelompok Dilakukan Secara hybrid | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:33:16Keluar: 19:29:11 |
| **14** | 401-a6 | 25 Juni 2025 | Presentasi Project CRM Kel 4 | Pertemuan Ke 14 Presentasi Kelompok Dilakukan Secara hybrid | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:31:01Keluar: 19:25:28 |
| **15** | 401-a6 | 4 Juli 2025 | Presentasi Project CRM Kel 5 | Pertemuan Ke 15 Presentasi Kelompok Dilakukan Secara hybrid | Tepat WaktuJadwal: 18:30 -19:30Masuk:18:32:22Keluar: 19:30:11 |
| **16** | 401-a6 | 11 Juli 2025 | (UAS) | Ujian Akhir Semester  | Tepat WaktuJadwal: 18:30 -19:30Masuk: 18:31:11Keluar: 19:35:22 |

**Presensi Mahasiswa** 11.7A.01

| **Nim** | **Nama** | **1** | **2** | **3** | **4** | **5** | **6** | **7** | **8** | **9** | **10** | **11** | **12** | **13** | **14** | **15** | **16** | **Jumlah** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| [**11240222**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240222-01-NUR.js) | Feri Dwi Anggoro | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240223**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240223-01-NUR.js) | Erni Susanti | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240226**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240226-01-NUR.js) | Dinda Wulandari | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240231**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240231-01-NUR.js) | R R Alifia Ali | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240232**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240232-01-NUR.js) | Yogi Kurniawan | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 14 |
| [**11240233**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240233-01-NUR.js) | Herman Kuswanto Afandi | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 14 |
| [**11240235**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240235-01-NUR.js) | Reza Ryantono | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240236**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240236-01-NUR.js) | Pranciskus Asisi Bimantara | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240239**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240239-01-NUR.js) | Johan Budiman | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240244**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240244-01-NUR.js) | Julianto Lasmana | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240249**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240249-01-NUR.js) | Insan Rezqy Aghniya | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240253**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240253-01-NUR.js) | Muhammad Aldi Firdaus | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240254**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240254-01-NUR.js) | Putra Pradana Ardi Mahensa | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 14 |
| [**11240255**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240255-01-NUR.js) | Guruh Supriyadi | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 14 |
| [**11240257**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240257-01-NUR.js) | Irwan Sahrul Sidik | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240261**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240261-01-NUR.js) | Faishal Fuad | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240273**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240273-01-NUR.js) | Restu Aradhea Ekatama | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240280**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240280-01-NUR.js) | Solikul Imam | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 0 | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 13 |
| [**11240281**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240281-01-NUR.js) | Desi Martalia | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240286**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240286-01-NUR.js) | Clief Benyal | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240292**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240292-01-NUR.js) | Mitha Rachmani | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240293**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240293-01-NUR.js) | Amar Wirahadi Kusuma | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 1 | 1 | 0 | 1 | 0 | 1 | 13 |
| [**11240295**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240295-01-NUR.js) | Muhammad Hafiz Setiawan | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 0 | 1 | 1 | 14 |
| [**11240296**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240296-01-NUR.js) | Rian Ardino | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240299**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240299-01-NUR.js) | Aby Soedopo | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240301**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240301-01-NUR.js) | Sandy Aditya Marifat | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240302**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240302-01-NUR.js) | Seya Rashila Riezieq Noor | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240304**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240304-01-NUR.js) | Radita Tricahyani Ramadhan | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240306**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240306-01-NUR.js) | Satriaji | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240307**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240307-01-NUR.js) | Muhammad Dicky Putra | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240308**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240308-01-NUR.js) | Fahmi Ariq | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240311**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240311-01-NUR.js) | Taufik Sulaeman | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240313**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240313-01-NUR.js) | Nunung Nurhasanah | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 14 |
| [**11240314**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240314-01-NUR.js) | Mia Meylinda | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| [**11240315**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240315-01-NUR.js) | Putra Dwi Charisma | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 16 |
| **#** | **Pertemuan\_** | **1** | **2** | **3** | **4** | **5** | **6** | **7** | **8** | **9** | **10** | **11** | **12** | **13** | **14** | **15** | **16** |

Penilaian 11.7A.01

| **NIM** | **Nama** | **Presensi** | **TUGAS** | **UTS** | **UAS** | **GRADE AKHIR** |
| --- | --- | --- | --- | --- | --- | --- |
| [**11240222**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240222-01-NUR.js) | Feri Dwi Anggoro | 100 | 60 | 46 | 76 | B |
| [**11240223**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240223-01-NUR.js) | Erni Susanti | 100 | 90 | 98 | 74 | A |
| [**11240226**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240226-01-NUR.js) | Dinda Wulandari | 100 | 90 | 76 | 80 | A |
| [**11240231**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240231-01-NUR.js) | R R Alifia Ali | 100 | 90 | 66 | 60 | B |
| [**11240232**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240232-01-NUR.js) | Yogi Kurniawan | 89 | 60 | 32 | 60 | C |
| [**11240233**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240233-01-NUR.js) | Herman Kuswanto Afandi | 89 | 60 | 44 | 60 | C |
| [**11240235**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240235-01-NUR.js) | Reza Ryantono | 100 | 90 | 70 | 80 | A |
| [**11240236**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240236-01-NUR.js) | Pranciskus Asisi Bimantara | 100 | 90 | 96 | 60 | A |
| [**11240239**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240239-01-NUR.js) | Johan Budiman | 100 | 60 | 66 | 80 | B |
| [**11240244**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240244-01-NUR.js) | Julianto Lasmana | 100 | 60 | 54 | 80 | B |
| [**11240249**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240249-01-NUR.js) | Insan Rezqy Aghniya | 100 | 60 | 82 | 85 | A |
| [**11240253**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240253-01-NUR.js) | Muhammad Aldi Firdaus | 100 | 60 | 92 | 60 | B |
| [**11240254**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240254-01-NUR.js) | Putra Pradana Ardi Mahensa | 89 | 60 | 98 | 80 | A |
| [**11240255**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240255-01-NUR.js) | Guruh Supriyadi | 89 | 60 | 58 | 60 | C |
| [**11240257**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240257-01-NUR.js) | Irwan Sahrul Sidik | 100 | 90 | 98 | 85 | A |
| [**11240261**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240261-01-NUR.js) | Faishal Fuad | 100 | 60 | 96 | 80 | A |
| [**11240273**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240273-01-NUR.js) | Restu Aradhea Ekatama | 100 | 90 | 98 | 74 | A |
| [**11240280**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240280-01-NUR.js) | Solikul Imam | 78 | 60 | 28 | 60 | C |
| [**11240281**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240281-01-NUR.js) | Desi Martalia | 100 | 90 | 100 | 80 | A |
| [**11240286**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240286-01-NUR.js) | Clief Benyal | 100 | 60 | 94 | 85 | A |
| [**11240292**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240292-01-NUR.js) | Mitha Rachmani | 100 | 90 | 90 | 80 | A |
| [**11240293**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240293-01-NUR.js) | Amar Wirahadi Kusuma | 78 | 60 | 80 | 60 | B |
| [**11240295**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240295-01-NUR.js) | Muhammad Hafiz Setiawan | 89 | 60 | 64 | 60 | C |
| [**11240296**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240296-01-NUR.js) | Rian Ardino | 100 | 60 | 64 | 60 | B |
| [**11240299**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240299-01-NUR.js) | Aby Soedopo | 100 | 60 | 98 | 60 | B |
| [**11240301**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240301-01-NUR.js) | Sandy Aditya Marifat | 100 | 90 | 84 | 85 | A |
| [**11240302**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240302-01-NUR.js) | Seya Rashila Riezieq Noor | 100 | 60 | 98 | 80 | A |
| [**11240304**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240304-01-NUR.js) | Radita Tricahyani Ramadhan | 100 | 60 | 44 | 60 | C |
| [**11240306**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240306-01-NUR.js) | Satriaji | 100 | 60 | 74 | 74 | B |
| [**11240307**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240307-01-NUR.js) | Muhammad Dicky Putra | 100 | 60 | 42 | 60 | C |
| [**11240308**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240308-01-NUR.js) | Fahmi Ariq | 100 | 90 | 52 | 80 | A |
| [**11240311**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240311-01-NUR.js) | Taufik Sulaeman | 100 | 60 | 66 | 74 | B |
| [**11240313**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240313-01-NUR.js) | Nunung Nurhasanah | 89 | 60 | 94 | 80 | A |
| [**11240314**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240314-01-NUR.js) | Mia Meylinda | 100 | 60 | 62 | 60 | B |
| [**11240315**](https://says.nusamandiri.ac.id/m_induk_mhs_nilai-11240315-01-NUR.js) | Putra Dwi Charisma | 100 | 60 | 54 | 80 | B |